



Ohio Staffing & Search
ASSOCIATION

2018 Conference Securing Your Treasure



WEDNESDAY, JULY 11

5:00 PM to 7:00 PM Happy Hour, Put-In-Bay Winery

THURSDAY, JULY 12

8:00 AM – 8:45 AM Registration & Breakfast

8:45 AM – 9:00 AM Opening Remarks and Welcome

9:00 AM – 10:00 AM **Selfies for Success** presented by Keynote Marvin Montgomery, Professional Sales Trainer, Author & Coach.

10:00 AM – 10:15 AM SPONSOR BREAK

10:15 AM – 11:15 AM **Cyber Security, Protecting Your Digital Assets** presented by Jerry Grady, UHY, LLP Certified Public Accountants

11:15 AM – 11:45 AM **Industry Updates** presented by Adam Russ, Frantz Ward, LLP Attorneys at Law

11:45 AM – 12:15 PM **Background Check Lawsuit? No, Thank You!** presented by David Garcia, ScoutLogic

12:15 PM – 1:00 PM LUNCH

1:15 PM – 2:30 PM **Attract, Retain and Motivate Internal Talent** presented by Kim Whiteley and Robin Mee, Mee Derby & Company

2:30 PM – 3:15PM **Claims Management for Staffing Companies** presented by Corey Lambrecht, V&A Risk Services

3:15 PM – 3:30 PM SPONSOR BREAK

3:30 PM – 4:30 PM **Smart Marketing Ideas: Insights to Strategically Attract, Engage and Convert More Job Seekers and Clients** with David Searns, Haley Marketing

6:00 PM – 8:00 PM Dinner @ Reel Bar Sponsored by UHY, LLP Certified Public Accountants

FRIDAY, JULY 13

8:30 AM – 9:15 AM Breakfast

9:15 AM – 10:15 AM **Time Management for Staffing Professionals** presented by Tom Erb, Tallann Resources

10:15 AM – 10:30 AM SPONSOR BREAK

10:30 AM – 11:30 AM **How to Become a Trusted Advisor** presented by Marvin Montgomery, Professional Sales Trainer, Author & Coach.

11:30 AM – 12:00 PM Wrap-up and Adjourn